Planned Parenthood of Wisconsin
Director of Philanthropy, Principal and Major Gifts

KEES has been exclusively retained by Planned Parenthood of Wisconsin in its search for a Director of Philanthropy, Principal and Major Gifts.

Planned Parenthood of Wisconsin’s (PPWI) 22 health care centers provide affordable high quality compassionate health care to more than 60,000 individuals annually. PPWI is a comprehensive full-service sexual and reproductive health care provider for all. With its community-centric approach, PPWI provides communities with the essential health care needed to continue to be safe, healthy and strong. PPWI services encompass everything from preventive health exams and cancer screenings to gender-affirming care and so much more. Many patients may qualify for no-cost health care services, including annual exams, STD and HIV testing, pregnancy testing, and more.

As a senior team member, and reporting to the Vice President of Development, the Director of Philanthropy, Principal and Major Gifts (DOP) will develop gift opportunities and fundraising strategies to secure leadership and transformational philanthropic commitments, including planned gifts. Serving as a player/coach, the DOP will be an accomplished team leader, responsible for managing a growing Major Gifts team throughout the state while simultaneously attending to a portfolio of individual donors. The successful candidate will be a results-oriented, creative, entrepreneurial professional who enjoys high-level, front-line relationship building, solicitation, and strategy development for cultivating high-value relationships.

Some specific requirements include:

- Passion and commitment to PPWI’s mission, vision, and values
- 5 years or more of increasingly responsible Development roles, at least 3 supervising a team of 3 or more direct reports
- Commitment to diversity, equity, inclusion, and belonging in all facets of work and life
- Demonstrated success securing six and seven-figure gifts
• Strong interpersonal, oral, and written communications with the demonstrated ability to successfully engage with people from many backgrounds and points of view
• Bachelor’s degree in related discipline or an equivalent combination of education and experience
• CFRE (Certified Fundraising Executive) certification preferred

This position offers a competitive salary with strong benefits. Relocation assistance may be offered.

For more information, and TO APPLY, PLEASE VISIT:


To assure confidential tracking of all applicants, no applications will be accepted via email. ALL INQUIRIES WILL BE HELD IN STRICT CONFIDENCE.

Planned Parenthood of Wisconsin is also seeking two Philanthropy Officers – please see the KEES website for additional details.

KEES (formerly Alford Executive Search) is a nonprofit executive search firm that builds diverse teams and dynamic leaders in the nonprofit and public entity sectors. A woman owned and operated firm, KEES offers a full array of nonprofit consulting services including executive search, leadership development, interim staffing, and HR support.

Planned Parenthood of Wisconsin has been serving diverse communities since 1935; there has never been a more meaningful time than now to join PPWI, providing patients with essential health care. The mission of PPWI is to empower all individuals to manage their sexual and reproductive health through patient services, education, and advocacy. PPWI believes that people of every race, religion, gender identity, ability, immigration status, and geography have the right to determine their future. This is an opportunity to serve in a leadership role with PPWI’s development team during a pivotal time in reproductive rights legislation in Wisconsin and throughout the country.